

Job Description	
Title	: Unit Head, (Credit Non-Retail)
Department	: Credit Under Writing
Level	: Management
Location	: HQ, Vientiane - Lao PDR
Reports to	: Head, Credit Under Writing

Key Responsibilities

- To oversee credit retail team and approve the credit granting processes under delegated limit
- Approve booking loan in system and sign LOO/contract
- Provide advices to team member when needed in doing loan assessment against customer's loan proposal
- Make sure with the team on TAT are met within the agreed timeframe between credit and sales team
- Improve team's assessment skill and knowledge so that we can work better and more effectively.
- Ensure with team to comply with internal product feature and policies
- Ensure good quality of loan assessment to prevent potential fraud and bad debt leading to bank financial losses
- To review and proposed amendment of credit policy or new development of Rules and/or Guideline related to credit retail job and function;
- Supervise and follow up with team on loan annual review per policy compose.
- To perform other tasks assigned by management
- Scan thru loan submission by sale team and provide feedback if additional documents are needed
- Assign case submitted to the team member
- Verify credit proposal/document and approve within self's limit
- Record case pending, decline and approve in control sheet report
- Encourage/ensure team to complete preparation of loan proposal within cutoff time agreed
- To available to support team member when needed help or advices
- Keep team informed if any new policy or new product feature is shared or updated.
- Comply with internal procedures and policies in order to prevent the financial loss or reputation loss for the bank.
- Attend and support work assignment by HOC on demand.

Requirements

- Involved in credit banking assessment from end to end process
- Knowledgeable in credit assessment, admin work, document legal process, debt collection, property management, project handling and others.
- Hard working and committed personal
- Available to support team member and boss at all time
- Ability to work under pressure (tight cutoff time)
- Flexibility to adapt and change when unexpected situations happen.
- Ability to work independently and as one team
- Able to lead small and big team to achieve the target
- Willing to help/support with another area within or outside the department if needed.

Note: This JD has been updated as at xxx xxx xxx and is meant as a guide. It is subject to reviews and adjustments as deemed

necessary for MJBL's strategic & business requirement